

	WAH INDUSTRIES LIMITED (Wah Brass Mill)	PUR/4/007
	TENDER ENQUIRY (Foreign Purchase)	Issue-1
	QMS ☐ EMS ☐ HSMS ☐	Page: 1 OF 5

M/s _____

Dear Sir / Madam,

Reference: **TE No. 08-FP-DRY REFRACTORY LINING-PUR-WBM-2025-26 DT.04-8-2025**

Wah Brass Mill, a production unit of Wah Industries Limited intends to procure Dry Refractory Lining (Qty 2500 Kg) as per detail specs given in the Schedule of Tender attached at page 5 of tender. You are requested to submit sealed quotations for the items noted on the schedule of the Tender. Tenders will be opened at **1030** hours on **03-9-2025** (Wednesday) and must reach Bid Centre through Air mail / courier before 1000 hrs. The tenders received late will not be entertained. You may witness the opening of the tender if so desired. If a representative is deputed, he should bring a **letter of authority** of the bids.

1. **SUBMISSION OF TENDER**

1.1 Please quote as per following single stage two envelope method.

a) **Part I "Technical Offer"**: It should exclusively give technical details and literatures/brochures of the offered items; validity date; delivery schedule; and signed undertaking given on the schedule to this Tender Enquiry. It must not indicate price, costs etc.

b) **Part II "Commercial Offer"**: It should indicate the commercial terms e.g. price, terms of payment, mode of payment, mode of supply. Each part should be placed in a separate sealed cover. The outside of envelopes should be inscribed with: Part I "Technical Quotation without Price" and Part II "Commercial Quotation with Price".

1.2 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with: -

Tender Enquiry No: <u>08-FP-DRY REFRACTORY LINING-PUR-WBM-2025-26</u> <u>DT.04- 8-2025</u>	
Tender to be opened on	: <u>03-9-2025</u>
Address	: <u>GM - WBM</u> Bid Centre (Room No 02) behind Rabta Hall, Wah Cantt Post Code (47040)
Phone	: 051-9055-22118, 22283 Ext 106, 108, 402
Email:	: moeez@wahindustries.com, purchase.wbm@wahindustries.com

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2. **GENERAL INSTRUCTIONS**

- 2.1 The quotation **must** remain valid for at least 90 days from the date of opening of tenders.
- 2.2 The quotation should hold good for any reduced or enhanced quantity without notice.
- 2.3 In the event of non-acceptance of offer, no intimation will be given to the Tenderer.
- 2.4 Conditional offers or alternative offers are likely to be ignored.
- 2.5 Quotations shall be based on CPT Islamabad / CFR Karachi Value including Air / Sea worthy packing. The consignment will preferably be dispatched through Pakistan International Airline (PIA) / Pakistan / National Shipping Corporation (PNSC). In case there is no PIA / PNSC Service available, the consignment will be dispatched through other Airline / Vessel but not on Indian/ Israelian Airlines / Vessels. The insurance charges will be borne by WBM.
- 2.6 Submission of offer through an agent in Pakistan shall be avoided. In case it is considered inevitable, the agent's quotation must invariably be accompanied by the original Proforma Invoice from the principals/manufacturers.

3.0 **INSPECTION:**

- 3.1 Supplies shall be subject to the Inspection at Purchaser's premises.
- 3.2 The stores shall be supplied on Warranty/Guarantee subject to Inspection on receipt of purchaser premises. Period of warranty/guarantee for trouble free operation and spare parts availability should be mentioned. Rejected stores shall be replaced by the supplier without any obligation.

4.0 **ACCEPTANCE OF OFFERS:**

- 4.1 The Right to accept or reject any offer in full or in part, without assigning any reason or to negotiate price without prejudice to the original offer is hereby reserved.

5.0 **PERFORMANCE GUARANTEE**

- 5.1 The successful bidder will provide Performance Guarantee at the rate of 10% of CFR Value of the contract in favour of Wah Industries Ltd, Wah Cantt. The Performance Guarantee will be furnished in the form of Pay Order or an unconditional bank guarantee on prescribed Proforma covered by any scheduled bank in Pakistan. The Performance Guarantee shall be furnished within 15 days from the date of contract but before opening of Letter of Credit. It shall be valid for a period of 12 months after the date of expiry of letter of credit.

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If the Performance Guarantee is not furnished within the aforementioned prescribed time, the Purchaser reserves the right to cancel the contract and has the right of risk purchase action.

- 5.2 No Performance Guarantee will be required if the total CFR Value of the contract is less than US\$ 50,000/-.

6.0 **FAILURE TO SUPPLY THE STORES:**

All the deliveries must be completed by the specified date. If the failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumstances of the case. Otherwise, he will be entitled, at his discretion, to cancel the contract; and / or, claim liquidated damages up to 2% but not less than 1% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may Not be delivered, subject to a maximum of 10% of the total contract value; or, to purchase from elsewhere, the unsupplied stores at the risk and cost of the supplier.

7.0 **PAYMENT:**

- 7.1 Payment shall be made by means of irrevocable Letter of Credit. All Bank charges incurred in Pakistan in connection with the establishment of L.C. shall be borne by the purchaser; whereas, all Bank charges incurred in connection with drawing of payment including charges for confirmation of L.C. by the advising Bank/Foreign Bank shall be borne by the supplier.
- 7.2 90% payment shall be made by the LC Opening Bank on receipt of shipping documents whereas 10% balance payment will be released on receipt and acceptance of consignment at WBM premises.
- 7.3 If at any time during the currency of the contract, the purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of FAILURE TO SUPPLY THE STORE), he shall have the right to do so by giving the supplier a registered notice to that effect.
- 7.4 Part Supply / Part Payment is allowed.

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8. **CORRESPONDENCE**

All correspondence regarding the Tender shall be addressed to the following:

Attention:- General Manager - WBM
Wah Industries Limited
(Adjacent POF Main Gate), Quaid Avenue,
Wah Cantt (PAKISTAN).
Phone: +92 51 9055-22283
E-Mail: moeez@wahindustries.com

9. **SECURITY OF INFORMATION**

- 9.1 The tenderer and his employees must not communicate any information relating to the sale / purchase of materials under this enquiry to any person other than the manufacturer or to any press or agent not authorized in writing by Wah Industries Limited (WBM) to receive it.

NOTE: **Offers / quotations received through E-mail will not be entertained. Offers must be submitted via courier to the address mentioned in clause 1.2 of this TE.**

Yours faithfully,

xxxxsdxxx
Manager-SC-WBM
Wah Industries Limited - Wah Cantt

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SCHEDULE TO TENDER No: **08-FP-DRY REFRACTORY LINING-PUR-WBM-2025-26**

DT.04-8-2025

DUE ON: **03-9-2025**

Sr#	Description with Specs etc.	Unit	Qty	Price per Unit	Delivery Date
				CPT Islamabad / CFR Karachi US\$	
1.	Dry Refractory Lining CALDE TM Mix BM70S Recommended Temperature = 1600 °C Bulk Density at 1200 °C = 2.37 gm / cm ³ Nominal Chemical Composition: Al ₂ O ₃ = 68%, Silica (SiO ₂) = 22%, SiC = 4.7%, Fe ₂ O ₃ = 1% (Packing 25Kg / Bag)	Kg	2500		60 days from LC
Special Instructions: - Following must be complied failing to which offer will be rejected. i) Delivery Terms: CPT Islamabad / CFR Karachi. ii) Payment terms through LC (90%-10%) as per clause 7 of this TE. iii) The below undertaking shall be signed and stamped.					

UNDERTAKING:

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted, failing which it shall constitute a breach of contract, and Wah Industries Ltd., shall have the right to purchase the stores/services from elsewhere at our risk and cost.

Place _____
Date _____
Firm's Name _____
Signature _____
Name _____
Position _____
Address _____
E-mail _____
Cell No _____